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Technical Sales Expert – UK

Description

Working **remotely from the UK**? Check out our open vacancy for Technical Sales Expert (UK) at Rf-Technologies here!

Thanks to continuous R&D investments, Rf-Technologies is recognised as market leader in Europe and holds numerous patents in its sector. In recent years, we have built a network of distribution partners in all countries of Europe and North Africa. Our products protect numerous public buildings (hospitals, hotels, commercial centres, etc.) in some 30 countries.

Rf-Technologies is a dynamic family business, with its decision-making centre in the Oosterzele region (Belgium), which is achieving healthy annual growth. In order to continue this positive trend in the future, we are currently looking for an enthusiastic **Technical Sales Expert** in the UK to strengthen our team.

Responsibilities

- Your primary responsibility will be further sales development of existing customers and expansion to new customers
- You give technical trainings and become an expert in UK fire damper legislation
- Developing the ventilation/"fire safety" designer/consulting community for the Rf-Technologies brand and products, including designers within the ventilation contractors community
- Developing and following through a sales pipeline – in order to deliver the budget
- Logging all relevant building projects
- Mapping the relevant market for Rf-Technologies business as projects, designers, contractors and competition
- There is regular direct communication & support with the Sales team, on a monthly basis you have meetings with the Rf-t Sales & General management

Qualifications

- Completed technical degree and commercial understanding.
- Confident and professional attitude
- Ability to adapt to people of different cultures and different levels of knowledge
- Fluent in English
- Business and result oriented
- Strong communication and presentation skills
- You are able to create long-term and successful relations and build trust with customers, suppliers, partners and other stakeholders

Job Benefits

- Attractive remuneration package

Hiring organization

Rf-Technologies

Employment Type

Full-time

Job Location

United Kingdom

Working Hours

Monday – Friday

Date posted

08/08/2023

